

04/27/12

Blackstone Valley Tourism Council

2012-13 Budget

July 2012 through June 2013

Jul '12 - Jun 13

Ordinary Income/Expense

Income

Income

Bike & Paddle Tour Packages	3,000.00
Blackstone Valley Tourism Inc	1,000.00
BV Culinaria	10,000.00
BV General Store	1,000.00
BV RI Room Tax	300,000.00
BV Scenic Railway Tours	300,000.00
Cherry Blossom Income	7,500.00
Community Support	2,500.00
Conway Tours Sales	4,000.00
Cumberland Book	500.00
General	2,500.00

Grants & Donations

Keep America Beautiful	1,000.00
Grants & Donations - Other	100,000.00

Total Grants & Donations 101,000.00

Group Tours	3,500.00
Information Distribution	2,000.00
Interest	100.00
Keep the Valley Beautiful	1,000.00
RI Dragon Boat Race	20,000.00
Riverboat Operations	
Explorer	15,000.00

Total Riverboat Operations 15,000.00

Special Events

Annual Meeting & Silent Auction	15,000.00
Golf Tournament	9,000.00
Raffle	2,500.00
Special Events - Other	3,000.00

Total Special Events 29,500.00

Sustainable Tourism Lab 15,000.00

Tour RI - No Place Like Home 17,000.00

Visitor Centers

Arrow Maps	200.00
Lincoln Visitr Svcs	14,000.00
Management Support - Pawtucket	15,000.00
Pawtucket Arts Collaborative	3,500.00
Staffing Support - PRA	30,000.00
VC Advertising	
Digial Ad - Lincoln	2,000.00

Total VC Advertising 2,000.00

Total Visitor Centers 64,700.00

Total Income 900,800.00

04/27/12

Blackstone Valley Tourism Council

2012-13 Budget

July 2012 through June 2013

	<u>Jul '12 - Jun 13</u>
Reimbursed Expenses	
Insurance Reimbursements	3,600.00
Other Reimbursed Expenses	3,000.00
Travel	1,500.00
Total Reimbursed Expenses	<u>8,100.00</u>
Total Income	908,900.00
Expense	
OPERATIONS	
Automobile	
Automobile Allowance	3,600.00
Fuel	1,050.00
Total Automobile	<u>4,650.00</u>
Bank Merchant Fees	12,000.00
Bank Merchant Online Ticket Fee	12,000.00
Bank Service Charges	200.00
Bookkeeping & Accounting	15,000.00
Contributions	3,000.00
Cost of Rent	
Janitorial Services	1,500.00
Utilities	2,000.00
Total Cost of Rent	<u>3,500.00</u>
Dues and Subscriptions	1,000.00
Equipment Leases	
Office Equipment	
Credit Card Machine	380.00
Office Equipment - Other	3,400.00
Total Office Equipment	<u>3,780.00</u>
Equipment Leases - Other	<u>500.00</u>
Total Equipment Leases	4,280.00
Insurance	
Board	1,250.00
Fire Insurance	1,500.00
Total Insurance	<u>2,750.00</u>
Interest Expense	
Finance Charge	1,000.00
SBA Loan	2,000.00
Interest Expense - Other	100.00
Total Interest Expense	<u>3,100.00</u>
Legal	1,500.00
Miscellaneous	100.00
Office Supplies & Equipment	6,500.00
Postage	3,000.00

04/27/12

Blackstone Valley Tourism Council  
2012-13 Budget  
July 2012 through June 2013

	Jul '12 - Jun 13
Repairs	
Building	350.00
Computer	3,000.00
Equipment	250.00
Repairs - Other	250.00
Total Repairs	3,850.00
Sales Tax	450.00
Shipping/Delivery	200.00
State Licenses and Permits	100.00
Telephone	
Data	500.00
Telephone - Other	6,500.00
Total Telephone	7,000.00
Trade Memberships	350.00
Travel	2,500.00
Total OPERATIONS	87,030.00
PERSONNEL	
Health Insurance	22,000.00
IRA - Simple- Company Contrib.	4,500.00
Payroll Taxes	30,000.00
Sub-contractors	
Other Sub-cont./1099	45,000.00
Public Relations Staff	7,500.00
Sub-contractors - Other	740.00
Total Sub-contractors	53,240.00
Training	2,000.00
Wages	330,000.00
Total PERSONNEL	441,740.00
PROGRAMS	
Annual Meeting	13,000.00
Bike & Canoe Blackstone	2,500.00
Brochure Distribution	1,200.00
BV Scenic Railway	
Fall Train	14,000.00
Polar Express	190,000.00
Total BV Scenic Railway	204,000.00
BV Store Products	500.00
Cherry Blossom Expense	3,000.00
Consulting	1,000.00
Culinary and Art Tours	6,500.00
Cumberland Book	400.00
Educational Supplies	500.00
Food	5,000.00
Grant Disbursement	15,000.00
Groups/Sites	
Group Tours	2,000.00
Tour RI - No Place Like Home	10,000.00
Total Groups/Sites	12,000.00

04/27/12

Blackstone Valley Tourism Council

2012-13 Budget

July 2012 through June 2013

	Jul '12 - Jun 13
Health & Welfare	1,000.00
Keep the Valley Beautiful	6,000.00
Marketing & Public Relations	
BV Collaborative Marketing	100.00
General Marketing	17,000.00
Tourism Conferences	1,000.00
Website	15,000.00
Marketing & Public Relations - Ot...	1,000.00
Total Marketing & Public Relations	34,100.00
Meetings	2,000.00
Program Supplies	1,000.00
Special Events	
Golf Tournament	7,000.00
RI Dragon Boat Race	35,000.00
Special Events - Other	500.00
Total Special Events	42,500.00
Sustainable Tourism Lab	6,000.00
Tickets (Conway)	2,500.00
Trade Show	500.00
Visitor Center	
Digital Ad - Lincoln	500.00
PAC (85% of invoice)	500.00
Visitor Center - Other	1,000.00
Total Visitor Center	2,000.00
Total PROGRAMS	362,200.00
RIVER OPERATIONS	
Advertising	1,000.00
Fuel	1,500.00
Insurance	7,500.00
Landings & Site Development	750.00
Misc	500.00
Moving & Storage	1,500.00
Registration	380.00
Rental Fees	200.00
Repair/Maintenance	2,500.00
Supplies	1,500.00
USCG Documentation & Inspection	300.00
USCG Drug Testing	300.00
Total RIVER OPERATIONS	17,930.00
Total Expense	908,900.00
Net Ordinary Income	0.00
Net Income	0.00

APPROVED BY BLACKSTONE VALLEY TOURISM COUNCIL BOARD OF DIRECTORS ON APRIL 13, 2012.